# SOUTHOLD LOCAL DEVELOPMENT CORPORATION (A Component Unit of the Town of Southold)

Basic Financial Statements, Supplementary Information and Independent Auditors' Report December 31, 2024 and 2023

# SOUTHOLD LOCAL DEVELOPMENT CORPORATION (A Component Unit of the Town of Southold)

# Table of Contents

	Page
Independent Auditors' Report	1 - 3
Basic Financial Statements: Statements of Net Position	4
Statements of Revenue, Expenses and Changes in Net Position	5
Statements of Cash Flows	6
Notes to Financial Statements	7 - 10
Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards	11 - 12
Independent Auditors' Report on Investment Compliance with	
Section 201.3 of Title Two of the Official Compilation of Codes, Rules and Regulations of the State of New York	13 - 14

\* \* \* \* \*



- P 716.634.0700
- **TF** 800.546.7556
- F 716.634.0764
- w EFPRgroup.com

#### INDEPENDENT AUDITORS' REPORT

The Board of Directors
Southold Local Development Corporation:

#### Report on the Audit of the Financial Statements

#### Opinion

We have audited the accompanying financial statements of the Southold Local Development Corporation (the Corporation), as of and for the year ended December 31, 2024, and the related notes to financial statements, which collectively comprise the Corporation's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above, present fairly, in all material respects, the financial position of the Southold Local Development Corporation as of December 31, 2024, and the respective changes in financial position and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Corporation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Prior Period Financial Statements**

The financial statements of the Southold Local Development Corporation as of December 31, 2023 were audited by other auditors whose report dated February 19, 2024 expressed an unmodified opinion on those financial statements.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and Government Auditing Standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### Required Supplementary Information

Management has omitted the management's discussion and analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements is not affected by this missing information.

#### Other Reporting Required by Government Auditing Standards

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated , 2025 on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Corporation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering the Corporation's internal control over financial reporting and compliance.

Williamsville, New York, 2025

# (A Component Unit of the Town of Southold) Statements of Net Position December 31, 2024 and 2023

<u>Assets</u>	<u>2024</u>	2023
Current assets:		
Cash - operating	\$ 12,76	0 7,773
Cash - reserves	36,23	0 50,793
Investments	107,49	6 102,866
Total assets	\$ 156,48	6 161,432
<u>Liabilities and Net Position</u>		
Current liabilities - accounts payable and accrued liabilities		- 1,800
Net position - unrestricted	156,48	6 159,632
Total liabilities and net position	\$ 156,48	6 161,432

(A Component Unit of the Town of Southold)
Statements of Revenue, Expenses and Changes in Net Position
Years ended December 31, 2024 and 2023

	<u>2024</u>	<u>2023</u>
Operating revenue - administrative fees	\$ 11,962	11,613
Operating expenses:		
Consultant fees	19,200	19,200
Website	380	600
Professional fees	550	1,800
Other expenses	45	
Total operating expenses	20,175	21,600
Loss from operations	(8,213)	(9,987)
Nonoperating revenue - interest income	5,067	3,318
Change in net position	(3,146)	(6,669)
Net position at beginning of year	159,632	166,301
Net position at end of year	\$ 156,486	159,632

See accompanying notes to financial statements.

# (A Component Unit of the Town of Southold) Statements of Cash Flows Years ended December 31, 2024 and 2023

		2024	2023
Cash flows from operating activities:			
Cash received from charges for services	\$	11,962	11,613
Cash paid for contractual expenses	_	(21,975)	(21,550)
Net cash used in operating activities		(10,013)	(9,937)
Cash flows from investing activities - net proceeds (purchases)		425	(40, 40, 7)
of investments		437	(49,407)
Net change in cash and equivalents		(9,576)	(59,344)
Cash and equivalents at beginning of year		58,566	117,910
Cash and equivalents at end of year	\$	48,990	58,566
Reconciliation of loss from operations to net cash used in operating activities:  Loss from operations  Adjustments to loss of operations to net cash used in operating activities - change in accounts		(8,213)	(9,987)
payable and accrued liabilities		(1,800)	50
Net cash used in operating activities	<u>\$</u>	(10,013)	(9,937)
Supplemental schedule of cash flow information - classifications of cash and equivalents:			
Operating Operating		12,760	7,773
Reserves		36,230	50,793
	\$	48,990	58,566

See accompanying notes to financial statements.

(A Component Unit of the Town of Southold)

Notes to Financial Statements December 31, 2024 and 2023

#### (1) Summary of Significant Accounting Policies

#### (a) Nature of Activities

The Southold Local Development Corporation's (the Corporation) purpose is to promote and conduct economic development activities in the Town of Southold (the Town) and to finance facilities for not-for-profit corporations so that they may acquire, improve, maintain, equip and furnish such projects. The Corporation is considered a component unit of the Town and is included as such in the Town's financial statements.

The Corporation uses the Town facilities; there is no written agreement for this arrangement. Also, the Town provided necessary insurance coverage to the Corporation for the years ended December 31, 2024 and 2023.

### (b) Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America, (GAAP) as prescribed by the Governmental Accounting Standards Board (GASB). GASB is the accepted standard setting body for establishing governmental accounting and financial reporting principles.

#### (c) Use of Estimates

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### (d) Cash and Equivalents

For purposes of the statements of cash flows, the Corporation considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash and equivalents.

Interest rate risk is the risk that the Corporation will incur losses in fair value caused by changing interest rates.

Custodial credit risk is the risk that in the event of a bank failure, the Corporation's deposits may not be returned to it. GASB Statement No. 40 - Deposit and Investment Risk Disclosures - an amendment of GASB Statement No. 3, directs that deposits be disclosed as exposed to custodial credit risk if they are not covered by depository insurance and the deposits are either uncollateralized, collateralized by securities held by the pledging financial institution or collateralized by securities held by the pledging financial institution's trust department but not in the Corporation's name. As of December 31, 2024 and 2023 the Corporation had no deposits exposed to custodial credit risk.

(A Component Unit of the Town of Southold)

Notes to Financial Statements, Continued

#### (1) Summary of Significant Accounting Policies, Continued

#### (d) Cash and Equivalents, Continued

Credit risk is the risk an issuer or other counterparty will not fulfill its specific obligation even without the entity's complete failure. The Corporation does not have a formal credit risk policy other than restrictions to obligations allowable under General Municipal Law of the State.

#### (e) Concentration of Credit Risk

Financial instruments that periodically subject the Corporation to concentration of credit risk consist principally of cash accounts at financial institutions. The Corporation maintains financial instruments at financial institution which periodically may exceed federally insured limits. At December 31, 2024 and 2023, the Corporation had no amount in excess of the federally insured limits.

#### (f) Net Position

Net Position represents the difference between assets and deferred outflows of resources less liabilities and deferred inflows of resources. Net position is comprised of three components: net investment in capital assets, restricted, and unrestricted.

<u>Net Investment in Capital Assets</u> - consists of capital assets, net of accumulated depreciation/amortization and increased or reduced by outstanding balances of bonds and other debt and related components that are attributable to the acquisition, construction, or improvement of those assets.

<u>Restricted Net Position</u> - consists of net position for which constraints are placed on asset use either through the enabling legislation adopted by the Corporation or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments.

<u>Unrestricted Net Position</u> - consists of net position that does not meet the definition of the two preceding categories. The Corporation only has unrestricted net position as of December 31, 2024 and 2023.

#### (g) Revenue Recognition

The Corporation's primary sources of revenue are from annual administrative fees received on open projects. Revenue is recognized when earned.

#### (h) Subsequent Events

The Corporation has evaluated subsequent events through the date of the report which is the date the financial statements were available to be issued.

(A Component Unit of the Town of Southold)

Notes to Financial Statements, Continued

#### (2) Fair Value Measurements

- A framework has been established for measuring fair value of its investments. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below:
  - Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Corporation has the ability to access.
  - Level 2 Inputs to the valuation methodology include:
    - Quoted prices for similar assets or liabilities in active markets;
    - Quoted prices for identical or similar assets or liabilities in inactive markets;
    - Inputs other than quoted prices that are observable for the asset or liability; and
    - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.
- The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.
- The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Corporation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.
- The Corporation's investment in certificates of deposit amounted to \$107,496 and \$102,866 at December 31, 2024 and 2023, respectively, and are considered level 2 assets. For the years ended December 31, 2024 and 2023, there were no investment fees or commissions paid.

(A Component Unit of the Town of Southold)

#### Notes to Financial Statements, Continued

#### (3) Conduit Debt Obligations

The Corporation may issue revenue bonds to provide financial assistance to not-for-profit corporations for the acquisition of construction and equipment facilities for not-for-profits deemed to be in the public interest or refunding high-interest rate debt. The bonds are required to be secured by the property financed and are payable solely from payments received on the underlying mortgage loans. Upon repayment of the bonds, ownership of the acquired facilities transfers to the not-for profit organizations served by the bond issuance.

Neither the Corporation, the Town, nor any political subdivision thereof, is obligated in any manner for repayment of the bonds. Accordingly, the bonds are not reported as liabilities in the accompanying financial statements. Conduit debt outstanding as of December 31, 2024 and 2023 totaled \$25,604,772 and \$26,805,340, respectively.

#### (4) Accounting Standards Issued But Not Yet Implemented

GASB has issued the following pronouncements which will be implemented in the years required. The effects of the implementation of these pronouncements are not known at this time.

Statement No. 102 - Certain Risk Disclosures. Effective for fiscal years beginning after June 15, 2024.

Statement No. 103 - Financial Reporting Model Improvements. Effective for fiscal years beginning after June 15, 2025.

Statement No. 104 - Disclosure of Certain Capital Assets. Effective for fiscal years beginning after June 15, 2025.



**P** 716.634.0700

TF 800.546.7556

**F** 716.634.0764

w EFPRgroup.com

## INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Directors
Southold Local Development Corporation:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u> issued by the Comptroller General of the United States, the financial statements of Southold Local Development Corporation (the Corporation) as of and for the year ended December 31, 2024, and the related notes to financial statements, which collectively comprise the Corporation's basic financial statements, and have issued our report thereon dated , 2025.

#### Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Corporation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Corporation's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

#### Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under <u>Government Auditing Standards</u>.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Corporation's internal control or on compliance. This report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering the Corporation's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Williamsville, New York , 2025



**P** 716.634.0700

**TF** 800.546.7556

F 716.634.0764

w EFPRgroup.com

INDEPENDENT AUDITORS' REPORT ON INVESTMENT COMPLIANCE WITH SECTION 201.3 OF TITLE TWO OF THE OFFICIAL COMPILATION OF CODES, RULES AND REGULATIONS OF THE STATE OF NEW YORK

The Board of Directors
Southold Local Development Corporation:

We have examined the Southold Local Development Corporation's (the Corporation) compliance with the requirements of Section 201.3 of Title Two of the <u>Official Compilation of Codes</u>, <u>Rules and Regulations of the State of New York</u> (Section 201.3) during the year ended December 31, 2024. Management is responsible for the Corporation's compliance with Section 201.3. Our responsibility is to express an opinion on the Corporation's compliance with Section 201.3 based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants and standards applicable to attestation engagements contained in <u>Government Auditing Standards</u> issued by the Comptroller General of the United States. Those standards require that we plan and perform the examination to obtain reasonable assurance about the Corporation's compliance with Section 201.3. An examination involves performing procedures to obtain evidence about the Corporation's compliance with Section 201.3. The nature, timing, and extent of the procedures selected depend on our judgment, including an assessment of the risks of material misstatement of the Corporation's compliance with Section 201.3, whether due to fraud or error. We believe that the evidence we obtained is sufficient and appropriate to provide a reasonable basis for our opinion.

We are required to be independent and to meet our ethical responsibilities in accordance with relevant ethical requirements relating to the engagement.

In our opinion, the Corporation complied in all material respects with Section 201.3 during the year ended December 31, 2024.

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated , 2025 on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Corporation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering the Corporation's internal control over financial reporting and compliance.

This report is intended solely for the information and use of Corporation management, the Board of Directors, the New York State Office of the State Comptroller, and the New York State Authority Budget Office and is not intended and should not be used by anyone other than those specified parties.

Williamsville, New York , 2025



**P** 716.634.0700

**TF** 800.546.7556

F 716.634.0764

w EFPRgroup.com

#### REPORT TO THE BOARD

, 2025

The Board of Directors
Southold Local Development Corporation

Dear Board Members:

We have audited the financial statements of Southold Local Development Corporation (the Corporation) for the year ended December 31, 2024, and have issued our report thereon dated , 2025. Professional standards require that we provide you with information about our responsibilities under auditing standards generally accepted in the United States of America and Government Auditing Standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our engagement letter. Professional standards also require that we communicate to you the following information related to our audit.

#### Significant Accounting Policies

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Corporation are described in note 1 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during 2024. We noted no transactions entered into by the Corporation during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

#### **Accounting Estimates**

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected.

For the year ended December 31, 2024, we evaluated the key factors and assumptions used to develop the provision for uncollectible loans in determining that it is reasonable in relation to the financial statements taken as a whole.

The Board of Directors Southold Local Development Corporation Page 2

#### Significant Disclosures

The financial statement disclosures are neutral, consistent and clear.

#### Difficulties Encountered in Performing the Audit

We encountered no difficulties in dealing with management in performing and completing our audit.

#### Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. There were no misstatements detected as a result of our audit.

#### Disagreements with Management

For purposes of this report, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditors' report. We are pleased to report that no such disagreements arose during the course of our audit.

#### Management Representations

We have requested certain representations from management that are included in the management representation letter.

#### Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Corporation's financial statements or a determination of the type of auditors' opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

The Board of Directors
Southold Local Development Corporation
Page 3

#### Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management prior to appointment as the Corporation's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our appointment.

\* \* \* \* \*

This information is intended solely for the use of the Board of Directors and management of Southold Local Development Corporation and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

EFPR GROUP, CPAs, PLLC



- P 716.634.0700
- **TF** 800.546.7556
- **F** 716.634.0764
- w EFPRgroup.com

, 2025

#### CONFIDENTIAL

The Board of Directors
Southold Local Development Corporation

Dear Board Members:

We have audited the financial statements of the Southold Local Development Corporation (the Corporation) for the year ended December 31, 2024, and have issued our report thereon dated , 2025. Considering the test character of our audit, you will appreciate that reliance must be placed on adequate methods of internal control as your principal safeguard against irregularities which a test examination may not disclose. We now present for your consideration our comment and recommendation based upon observations made during our audit.

This report is intended solely for the information and use of the Board, management and others within the Corporation.

#### Accounting Software

During our audit, we noted that there is no formal accounting system in place for management to record financial transactions. Instead, financial activities are being tracked manually in a check register, which was then translated into a spreadsheet. While this method may have been sufficient in the past, it is not sustainable and exposes the Corporation to several risks such as errors, inefficiencies and weak financial controls and monitoring efforts. We recommend purchasing and implementing the use of a professional accounting software package to streamline the financial processes. For small businesses, we would recommend a user-friendly software package such as QuickBooks.

#### **Accounting Policies**

During our audit, we noted that there are no formally documented accounting policies regarding the processing of transactions such as cash disbursements, receipts and journal entries. While informal practices may guide the current operations, the lack of formalized policies and oversight can result in inconsistent application of accounting principles, inefficiencies, risks of errors and an increased risk of fraud. We recommend that the Corporation development and implement a set of formal accounting policies and procedures that include, but aren't limited to the processing of cash receipts, cash disbursements and journal entries. These policies will assist in providing clear guidance for financial operations and compliance.

The Board of Directors Southold Local Development Corporation Page 2

#### Disaster Recovery Plan

During our audit, we noted that the Corporation does not have a disaster recovery plan, or a formal policy for backing up the accounting records. A disaster recovery plan is essential for ensuring the continuity of operations and safeguarding critical business processes in the event of disruption. We recommend developing, implementing and annual testing of a disaster recovery plan or a formal policy for backing up the accounting records to ensure its effectiveness.

\* \* \* \* \*

We wish to take this opportunity to express our appreciation for the courtesy and cooperation extended to us by the Corporation's personnel during our audit. If you have any questions regarding the foregoing comments or wish any assistance in their implementation, please contact us at your convenience.

Very truly yours,

EFPR GROUP, CPAs, PLLC